

# Academia or Industry?

## An Age-Old Question

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# The Big Question

- ❑ What do you want from your career?
  - ❑ Caution: the answer can be time-variant



Stability? Innovation? Impact? Freedom?

- ❑ Both industry and academia offer *different versions* of these.



When you think about your career, it's easy to focus on titles, salaries, institutions, or fame.  
But underneath all that, the real question is, what *do you actually want from it?*

# What Career Paths Look Like?

- What are different types of jobs you can think of in industry vs. academia?

## Academia

- Professor or Lecturer at a research or teaching university
- Research assistant
- Education & Outreach professional
- Academic administration (program coordinator, dean's office)
- Researcher in university-affiliated labs

## Industry/Government/Nonprofit labs

- Engineer, Designer, Analyst, or Consultant
- Research Scientist / Policy Researcher / Data Specialist
- Manager, Entrepreneur, or Start-up Founder
- Public service (government, NGOs, community orgs)
- Creative roles: product design, media, UX, or marketing



# Academic Career Ladder

## 1 Graduate Student (MS / PhD)

- Learn to do independent research, publish papers, attend conferences, and work closely with advisors and mentors

## 2 Postdoctoral Researcher

- Deepen expertise in a specialized area, Lead projects, mentor students, build a publication record, and apply for faculty positions

## 3 Assistant Professor (Tenure-track or non-tenure-track)

- Start your own lab or research group, teach courses, apply for grants, and balance research, teaching, and service

## 4 Associate Professor (Tenured)

- Earn tenure based on impact and consistency, lead committees and shape department direction, mentor junior faculty and graduate students

## 5 Full Professor / Chair / Dean

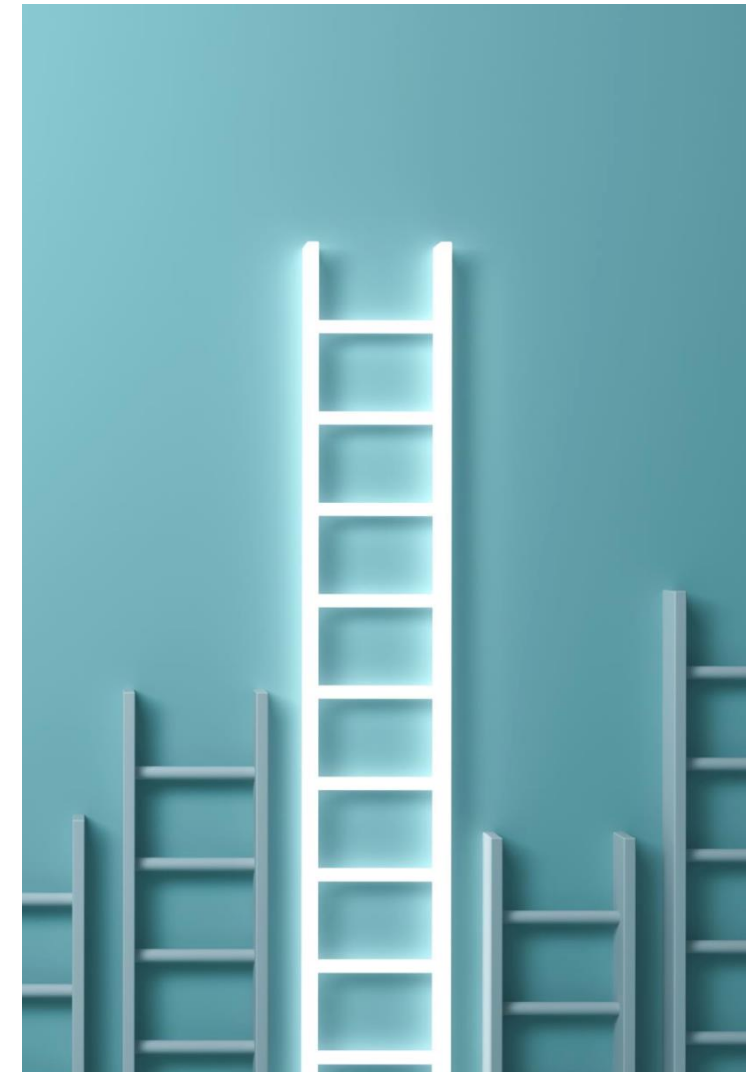
- Recognized leader in the field, guides institutional initiatives, and represents the university nationally and internationally

~5 years

~2 years

~6 years

~6+ years



R1 vs. R2 institutions, Teaching-oriented colleges, Public vs. private schools

# Industry Career Ladder

## 1 Entry-Level / Associate

- Learn tools, workflows, and professional communication
- Apply classroom skills to real-world problems
- Collaborate and build credibility

## 2 Mid-Level / Specialist / Senior

- Take ownership of projects or clients
- Develop deeper expertise in a focus area
- Mentor juniors, contribute to strategy

## 3 Manager / Team Lead

- Lead teams or projects across functions
- Blend technical, creative, and interpersonal skills
- Influence direction and efficiency

## 4 Director / Senior Manager

- Manage multiple teams or portfolios
- Shape organizational policies and culture
- Focus on impact, innovation, and scalability

## 5 Executive / VP / Founder / Partner

- Set vision and drive long-term goals
- Build partnerships and represent the organization
- Balance leadership, ethics, and growth

Startups, Consulting, Partnerships, etc.

# Working in Government

## Why work at a Government lab?

- Opportunity to work on problems of national and international importance
- Chance to make a difference
- Work on cross-disciplinary teams with other scientists

[https://cra.org/cra-wp/wp-content/uploads/sites/8/2021/07/Industry-vs.-Academic-Research-Positions\\_GC-W21.pdf](https://cra.org/cra-wp/wp-content/uploads/sites/8/2021/07/Industry-vs.-Academic-Research-Positions_GC-W21.pdf)




**DOE, DoD, NASA, NSF, DHS, NSA, NIST, NRC, FAA, ...**


Federal, state-level, and local agencies


# Academic Career

Discover, preserve, and share knowledge

## Core activities:

 **Research** asking new questions, discovering patterns, creating new knowledge.

 **Teaching** sharing what you've learned with students, inspiring curiosity.

 **Service** helping the academic community grow, mentoring, organizing, collaborating, and improving institutions.


## What my day looks like as a Faculty


- Teaching classes and mentoring students
- Meeting with research teams and collaborators
- Writing papers, proposals, and reviews
- Attending seminars or committee meetings
- Responding to a never-ending stream of emails
- Balancing research, teaching, and service (some days more flexible than others!)


# Industry Career

Apply knowledge to create real-world products, services, and solutions.

## Core activities:

 **Development** turning ideas into reality through design, engineering, creativity, or production.

 **Collaboration** working in cross-functional teams that mix business, design, tech, and communication.

 **Impact** delivering results that affect lives, economies, and society at scale.

## What a day looks like in Industry

- Morning stand-up or team sync to align on goals
- Working on projects or product development tasks
- Cross-team collaboration (design, business, research, marketing)
- Meetings with managers or clients to review progress
- Learning new tools or tech for skill growth
- Define deliverables, and next-day planning

# Different Thought Processes

## Academia

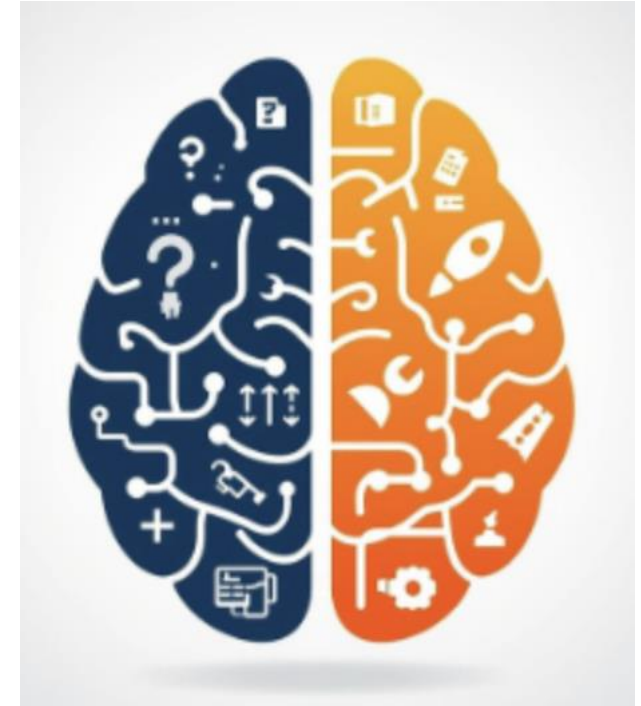
“Why does it work?”  
Long-term, uncertain  
Papers & prototypes  
Freedom of topic

## Industry

“How can we make it work?”  
Short-term, goal-driven  
Products & performance  
Defined priorities

Academia asks *why things work*; industry asks *how to make them work at scale*.

Both approaches are essential – one builds understanding of the world, the other builds reality.



# Timelines & Outcomes

## Academia

Research Proposal      Data Collection      Paper Publication

- Focuses on multi-year exploration – projects often take years to mature.
- Emphasizes depth, validation, and discovery before publication.
- Example: Developing an AI model or publishing a paper can take 2–3 years.

## Industry

Product Launch      User Testing      Feature Update      Market Review

- Works on quarterly or semi-annual deliverables aligned with business goals.
- Prioritizes speed, iteration, and measurable impact.
- Example: Deploying an AI feature or product improvement may take only a few months.



# Rewards & Recognition

## Academia

- Publications and conference papers
- Research grants and funding
- Citations and peer recognition
- Teaching excellence and student impact

## Industry

- Salary, bonuses, and stock options
- Promotions and career growth
- Shipped products and user impact



# Academia: Intellectual Freedom

- **Myth:** Academia has all the intellectual freedom, while Industry doesn't

## 🧠 Reality:

- Freedom exists in both, but it's shaped differently.
- Academia: You can choose your research direction, but it depends on funding, reviews, grants, and hiring, which can influence what's possible.
- Industry: Your direction may be aligned with company goals, but you often get resources, data, and real users that enable large-scale impact.
- Many industry roles (e.g., R&D labs, applied research teams, think tanks) give scientists and engineers freedom *with focus*.



# Industry: Financial Freedom

- **Myth:** Industry has all the money, Academia doesn't

## 💰 Reality:

- Industry often offers *higher salaries early on*, but *academic careers* can include research funding, consulting, patents, and startups. Many faculty and students launch startups based on their research, often with university support (incubators, tech transfer offices, grants).
- Research funding, consulting, patents, and spinoffs can all generate income and real-world impact.
- Industry often offers faster financial growth, but job security is unpredictable.

## Entrepreneurs vs. Academics: Issues



Laxmi: Goddess of Wealth



Saraswati: Goddess of Knowledge

Different Belief Systems

Washington University in St. Louis

<http://www.cse.wustl.edu/~jain/talks/sigcomm.htm>

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# Moving Between Industry and Academia

You don't have to choose one forever – careers can flow both ways.

- Easier than ever today
- Research labs, startups, and joint projects bridge both worlds
- Faculty start companies; industry experts teach or mentor
- Skills transfer both ways - creativity, collaboration, communication



# Prepping for Academic Career



Understand the path ahead: grad school → postdoc (optional) → faculty



Industry

# Prepping for Industry Career

## Gain Experience

Secure internships to apply knowledge in real-world settings.

## Build Networks

Connect with mentors and peers through platforms like LinkedIn.

## Learn Communication

Develop clear and effective communication and teamwork abilities.

## Develop Skills

Focus on both technical skills and adaptable personal qualities.

## Create Portfolio

Prepare a strong resumé showcasing your accomplishments and skills.

## Stay Curious

Keep learning to adapt to industry changes and advancements.



# Grad School or Industry?

## Going Straight to Grad School

- Work under a research faculty as an RA
- Maintain academic momentum and research continuity
- Deepen expertise in your field early on
- Ideal if your goal is academia, R&D, or professions that *require* advanced degrees
- Benefit from focused time on scholarship

## Working First: Industry Experience

- Test your career interests before committing time and money to grad school
- Gain real-world experience and professional clarity
- Strengthen your grad school application with tangible achievements
- Build financial stability and understand workplace challenges

# Succeeding in Academia vs. Industry

Common across the spectrum

- Hard work
- Focus
- Communication skills

## **Academia**

Curiosity and perseverance

Strong writing and communication

Independent thinking

Long-term vision and resilience

Mentorship and networking

## **Industry**

Adaptability and execution

Collaboration and communication

Team-oriented problem solving

Delivering results on time

Leadership and innovation

# Final Thoughts

- ✓ No single right choice - both paths create impact
- ✓ Success comes from curiosity, persistence, and purpose
- ✓ Keep learning, stay kind, and build something meaningful

Questions?